

Message Text

PAGE 01 BAGHDA 01058 020547Z

17

ACTION EB-07

INFO OCT-01 ARA-10 EUR-12 NEA-10 ISO-00 /040 W

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R 011120Z AUG 76

FM USINT BAGHDAD

TO EDWARD G. FROST

PRESIDENT

FROST COMMUNICATIONS, INC.

12000 OLD GEORGETOWN ROAD

, MARYLAND 20852

TEL: 301-881-7455

USDOC WSASHDC

INFO SECSTATE WASHDC 3426

AMEMBASSY BELGRADE

VIRGINIA YORIO FOR J.S. WALKER

U.S. YUGOSLAV ECONOMIC COUNCIL (USYEC)

FRANKLIN D. ROOSEVELT STATION

NEW YORK, NEW YORK 10022

TELEXZ: RCA 234698

UNCLAS BAGHDAD 1058

E.O.11652: N/A

TAGS: ETEL, BEXP, IZ, YO

SUBJECT: EXPORT OPPORTUNITY: COMMUNICATIONS EQUIPMENT

1. USINT UNDERSTANDS (SO FAR WITHOUT DETAILS) FROM SEVERAL SOURCES THAT NUMBER OF SMALL TO MEDIUM SIZE RAILROAD TELECOMMUNICATIONS AND SIGNALING SYSTEMS IN IRAQ ARE UNDER DISCUSSION--INCLUDING PROJECT ON WHICH FROST BID EARLIER AND WHICH WAS SUBSEQUENTLY SHELVED.

2. MR. VALIMIR BAKIC

MANAGER FOR IRAQ

INVEST-IMPORT OF BELGRADE

P.O. BOX 631

PHONE: 95430

CABLE: INIMP

BAGHDAD

TOLD USINT COMATT KILLOUGH RECENTLY HE WOULD WELCOME DISCUSSIONS

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ABOUT POSSIBLE COOPERATION IN IRAQ AND NEIGHBORING

COUNTRIES WITH FROST AND OTHER US FIRMS IN POSITION SUPPLY

WIDE RANGE OF COMMUNICATIONS EQUIPMENT. IF FROST AND OTHER

U.S. FIRMS INTERESTED, SUGGEST THEY CONTACT BAKIC DIRECTLY

WITH INFO COPIES OF CORRESPONDENCE TO USINT (TELEX 2287
USINT IK) AND AMEMBASSY BELGRADE COMATT WILLIAM WALLER
(TELEX 11529). FYI: INVEST-IMPORT ONE OF SEVERAL REPUTABLE
YUGOSLAV FIRMS ACTIVE IN IRAQ ON MAJOR PROJECTS. PARTICULARLY
STRONG IN COMMUNICATIONS AND ELECTRICAL FIELD. MORE INFORMATION
AVAILABLE THROUGH AMEMBASSY BELGRADE. USINT WOULD
APPRECIATE ADVANCE NOTICE PRIOR TO FROST'S RETURNING TO
BAGHDAD.
KILLOUGH

UNCLASSIFIED

<< END OF DOCUMENT >>

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Margaret P. Grafeld
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TELEXZ: RCA

Type: TE

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